

Paulo.Gomes@cern.ch (CERN Management Liaison for Pt)



Historical Intro

I had the chance to participate in the first workshops Gaspar organized on microprocessors (1985) and fast electronics (1987) for Particle Physics setting the basis for LIP's branch on electronics and instrumentation

He was my supervisor for 10 years, since the end of my Degree (85) until completing the PhD (95) He always trusted and suported my work, and was a source of great inspiration for me

1986 was the year of Portugal joining CERN and of LIP creation During the unforgettable summer of 86,

we developed and implemented the first electronics card by LIP for CERN based in an electronics lab that Gaspar had created near Trieste (ICTP) in full immersion, working, eating and sleeping on location it was called FARCE (Fast Acquisition and Crate Encoder), but worked very well in NA38

Next, we participated in the development of the first optical link for DELPHI and ALEPH (87-89)

After my thesis (90-95), co-supervised by Gaspar,

I moved to CERN, to work on cryogenics controls and then on vacuum controls

Since 2013-15, I re-established closer contact with Gaspar, while he was the Delegate to CERN Council and coordinator of the FCT program for Trainees at CERN

CERN funded in 1954 by 12 European states





- ~ 14 000 external users
- ~1 200 MCHF budget



Mission of CERN

Recall the 4 points of CERN's mission,

Gaspar contributed to all of them during his rich scientific life

1. Push back the frontiers of knowledge os segredos do Big-Bang ... como era a matéria durante os primeiros momentos do Universo? para onde foi a anti-matéria? onde estão a matéria e energia escuras?

2. Develop new technologies for accelerators and detectors

Tecnologias de Informação – a Web e a GRID Medicina – aceleradores e detectores para diagnóstico e terapia Energia - Painéis solares com ultra-vácuo

3. Train scientists & engineers of tomorrow

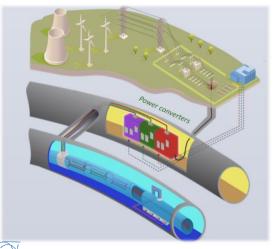
4. Promote science for peace Unir pessoas, países e culturas





Tecnology at CERN

- Electronics
- Computing / IT
- Cryogenics & Vacuum
- Control Systems
- Electricity
- Magnets
- Robotics
- RadioFrequency
- Mechanics
- Material Science









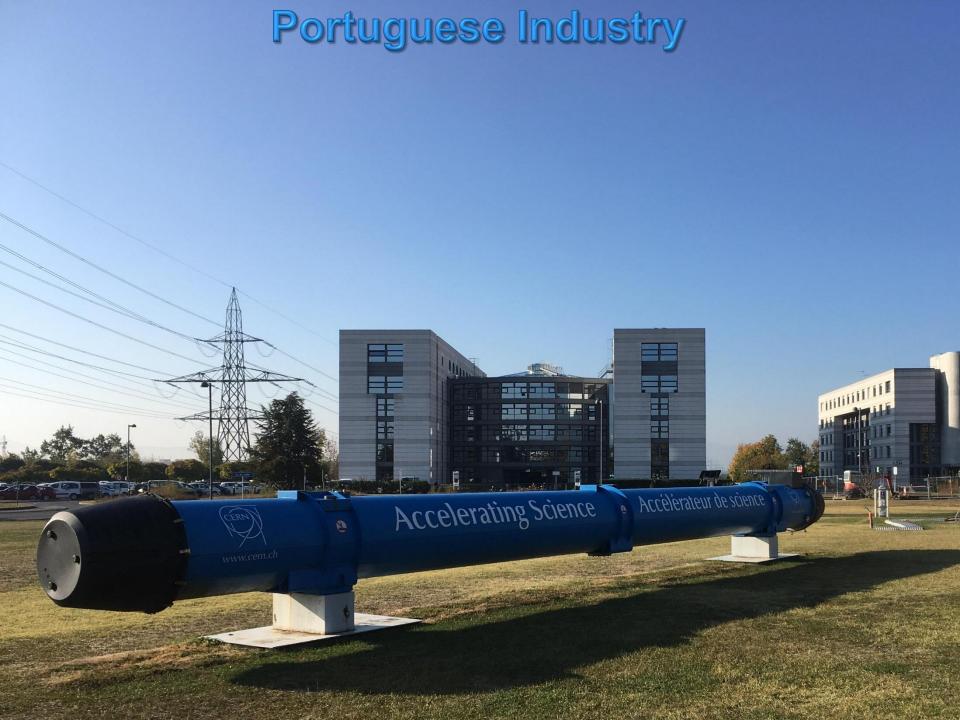


Medical Applications derived from them http://kt.cern/medtech

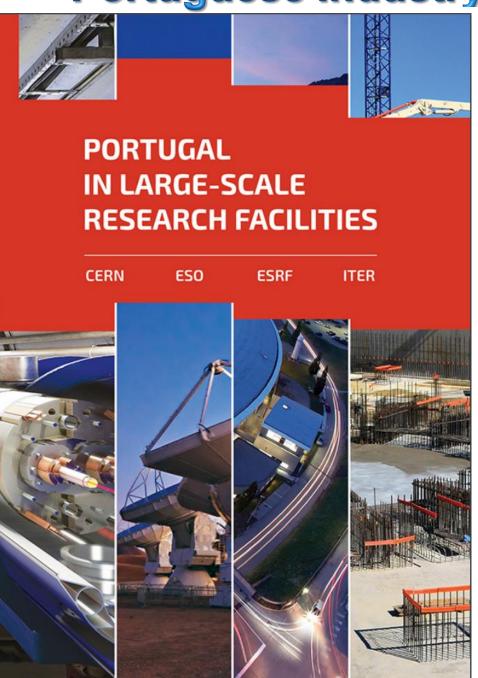
Acceleradores for proton therapy

Detectors for imaging & diagnostics

Computing for Therapy simulations



Portuguese Industry at CERN (FCT 2014)



ORGANIZATIONS SUPPLIED BY THE COMPANY

CERN

- A. Silva Matos
- Active Space
- Cudell
- Cunhol
- ▼ Efacec
- Glintt
- Incomef
- ISQ
- NCP Metal
- Siroco
- Solidal

ES0

- A Silva Matos
- Active Space
- Critical Software
- ▼ Exatronic
- ISO
- ▼ Solidal

ESRF

- ▼ Efacec
- Glintt

ITER

- A Silva Matos
- Active Space
- ▼ Fiber Sensing
- ISQ

TECHNOLOGY DOMAIN

SOFTWARE

- Critical Software
- ▼ Cudell
- ▼ Efacec
- Exatronic
- ▼ Fiber Sensing
- Glintt
- Incomef

HARDWARE

- A. Silva Matos
- Active Space
- Cudell
- Cunhol
- ▼ Efacec
- Exatronic
- Fiber Sensing
- Glintt
- Incomef
- ISQ
- NCP Metal
- ▼ Siroco
- ▼ Solidal

folheto FCT - catálogo tecnologia Pt



well / poorly balanced states (2018)



Contributions of Member States (2018)

Country	%	In CHF, 2018 prices
Austria	2.14546	24 091 850
Belgium	2.70652	30 392 150
Bulgaria	0.29270	3 286 800
Czech Republic	0.93289	10 475 650
Denmark	1.80239	20 239 450
Finland	1.33102	14 946 350
France	14.11914	158 547 200
Germany	20.54959	230 756 250
Greece	1.11916	12 567 300
Hungary	0.61163	6 868 150
Israel	1.61448	18 129 350
Italy	10.42866	117 105 900
Netherlands	4.60862	51 751 300
Norway	2.71026	30 434 150
Poland	2.81891	31 654 200
Portugal	1.10135	12 367 300
Romania	1.02257	11 482 650
Slovakia	0.48819	5 482 000
Spain	7.04175	79 073 450
Sweden	2.68934	30 199 200
Switzerland	4.02461	45 193 300
United Kingdom	15.84076	177 879 750
Total	100%	1 122 923 700



PT - industrial return (2017)

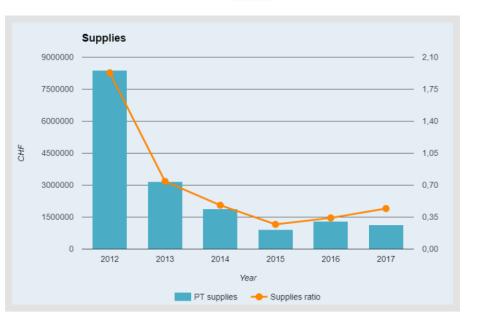
CERN Budget							
Total Contribution Contribution							
I	II	= /					
CHF	CHF	%					
1,091,804,300	13,492,750	1.24%					
1,092,816,950	13,289,900	1.22%					
1,103,322,899	13,205,900	1.2%					
1,062,202,700	12,009,800	1.13%					
1,127,444,450	12,680,500	1.12%					
1,142,179,450	12,473,650	1.09%					
	Total Contribution I CHF 1,091,804,300 1,092,816,950 1,103,322,899 1,062,202,700 1,127,444,450	Total Contribution Contribution I II CHF CHF 1,091,804,300 13,492,750 1,092,816,950 13,289,900 1,103,322,899 13,205,900 1,062,202,700 12,009,800 1,127,444,450 12,680,500					

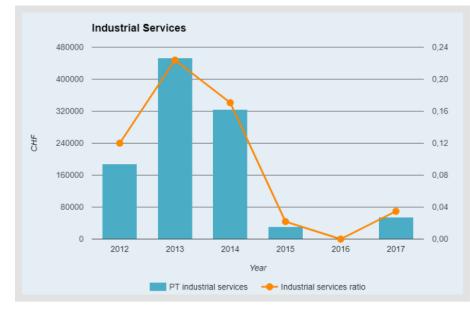
Expenditure for All Countries						
Supplies	Industrial Services					
IV	V					
CHF	CHF					
352,236,775	130,558,377					
351,567,741	166,390,502					
329,242,703	159,408,925					
297,504,934	126,378,183					
342,576,843	146,917,979					
232,086,828	142,731,742					

Expe	Expenditure by Country of Origin PT								
Su	pplies	Industrial Services							
	VI	VII							
(CHF	CHF							
	8,388,473		187,945						
	3,169,248		453,185						
	1,881,795		324,017						
	909,663		31,243						
	1,312,735		_						
	1,125,686		54,200						

Industrial Return Ratios PT							
Supplies	Industrial Services						
VIII = (VI/IV) / III	IX = (VII/V) / III						
CHF	CHF						
1.93 (0.89)	.12 (0.4)						
.74 (0.91)	.22 (0.4)						
.48 (0.91)	.17 (0.4)						
.27 (0.9)	.02 (0.4)						
.34 (0.9)	0 (0.4)						
.44 (1)	.03 (0.4)						

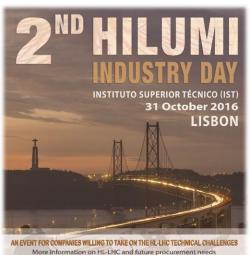
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Doing business with CERN

Courtesy of Anders Unnervik



As an Intergovernmental Organization, CERN is not a legal entity under national law but governed by public international law.

CERN benefits from immunity from national jurisdiction and execution. Thus, legal disputes between CERN and its suppliers and contractors are not submitted to national courts but solved via international arbitration.

CERN is thus entitled to establish its own internal rules necessary for its proper functioning, such as the rules under which it purchases equipment and services.

Procure all supplies and services, meeting all requirements, at lowest possible overall cost,

while achieving balanced industrial return for the Member States

What do we buy? **Recurrent supplies and services**



Cooling & ventilation Power distribution, cables, overhead cranes

Infrastructure & services

Metal structures Mechanical engineering Radiation shielding Transport & handling Safety & access control

Utilities

- Installation, operation & maintenance
- Data acquisition, computing & networking
- Various supplies

Furniture, tooling, gases, etc.

HILUMI shopping list

CERN shopping list

Par

Paulo GOMES, CERN - TE / VSC

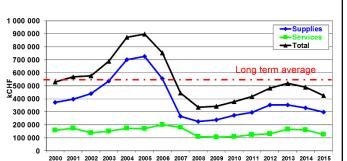
What do we buy? Accelerator technologies required for consolidation projects and new developments

- Industrial controls & field buses
- Timing & "fast" real-time controls
- Beam collimation
- Beam injection, ejection & dump
- Radio-frequency equipment
- Power converters
- Beam instrumentation & diagnostics
- Permanent and electro-magnets

2000-2015

- Cryogenic equipment
- Vacuum equipment





Results of contracts with CERN

- 38% had developed new products
- 42% increased international exposure
- 44% improved technological learning
- 52% would have had poorer sales performance without CERN
- 17% opened a new market
- 60% acquired new customers
- all firms had derived great value from CERN as a marketing reference

What do we buy? Standard or Non-Standard?

- Off-the-shelf or non-standard products which can be produced with existing manufacturing techniques and/or technologies
- => functional specification
- Non-standard products where industry has neither the required know-how nor the immediate interest to develop and design the products for its existing markets => built to print
- Prototypes and/or pre-series needed?



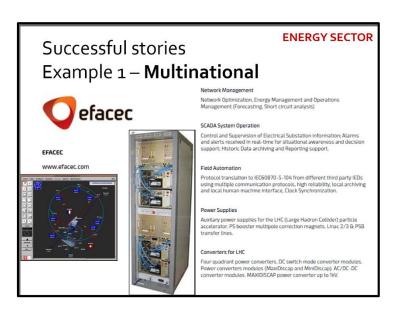
Courtesy of Emir Sirage (former PT ILO)

3 issues a company must truly consider:

Allocate the best qualified human resources to start discussions with CERN (with proven technical experience and qualifications)

Be ready to invest (time and money) before any commercial supply/service contract is won with CERN

Understand that CERN is not a typical market, but
A reference that represents Uniqueness, Challenge and Elevated Quality







2019-09-04 visit by MCTES + 60





A great place to work?

Courtesy of James PURVIS (CERN - HR DH)

CERN Reviews

Updated 20 August 2017

glassdoor

4.4 ★ ★ ★ ★ 3



















Google Reviews

[]glassdoor





Approve of CEO











Apple Reviews





Recommend

to a friend









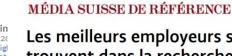




Approve of CEO







Les meilleurs employeurs se trouvent dans la recherche. l'horlogerie et la banque

DE TEMPS

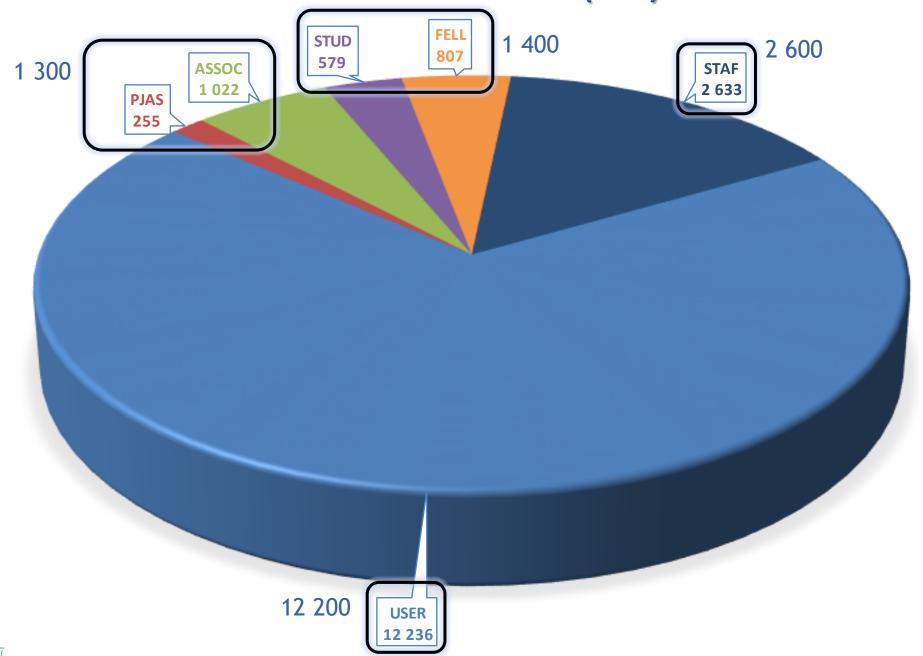
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Rang Global	Employeur	Score
1	Rolex	8,59
2	La Mobilière	8,44
3	Chemins de fer rhétiques	8,41
4	CERN	8,41
5	Chocolat Frey	8,15
6	Philips	8,07
7	Ecole polytechnique fédérale de Lausanne	7,99
8	Banque nationale suisse	7,82
9	Banque cantonale des Grisons	7,77
10	Cisco	7,72
		-





17 500 CERNois (2017)





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careers @ CERN

http://careers.cern



programme		positions/y	duration	required	open
Summer Student	SUMM	300	3 m	3 years of university studies	Autumn
Technical Student	TECH	240	12 m	2 years of university studies	Apr, Oct
Doctoral Student	DOC	80	3 y	enrolled in PhD in University	Apr, Oct
Staff	STAF	100 - 150	5 y	all levels	all time
Fellow	FELL	220	3 y	BSc, MSc or PhD (< 10 y experience)	Feb, Sep
Marie Curie	MC		3 y	MSc or PhD (< 5 y experience)	all time
Technical Training Experience	TTE	40	3 y	superior technician diploma (< 4 y experience)	all time
Trainee	FCT-TRNE	8 - 10	2 y	BSc, MSc or PhD	Sep/Oct
Project Associate	PJAS		3 y	BSc, MSc or PhD	all time





2016-10-28 CERN - IPLeiria Protocol





FCT Trainees (since 1996)

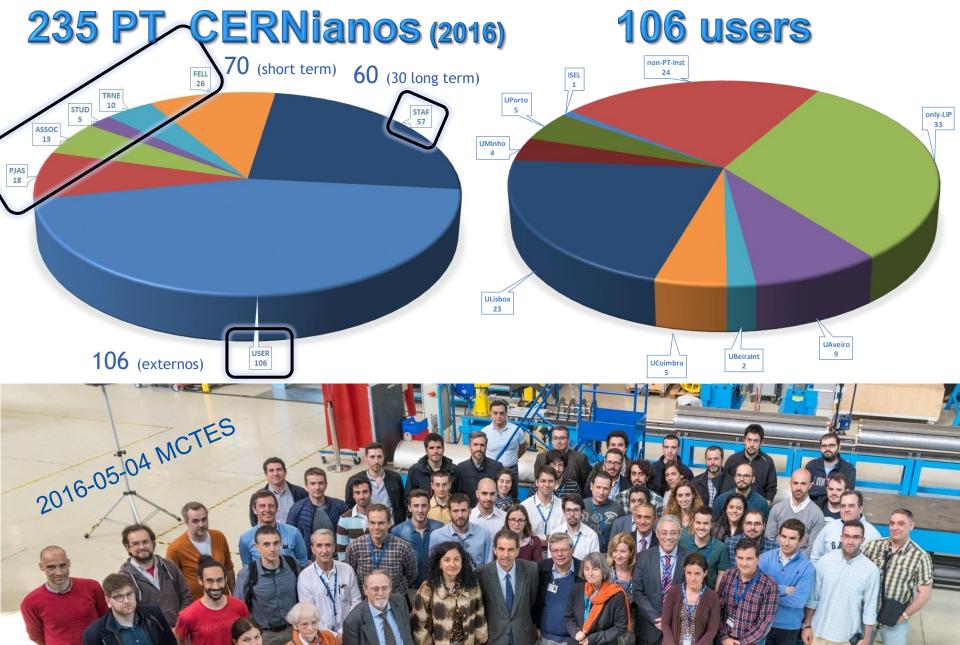


folheto bolsas FCT

181 ADI-FCT trainees in 23 years







2016-05-04 MCTES Heitor (Gaspar birthday)



PT people (2018)

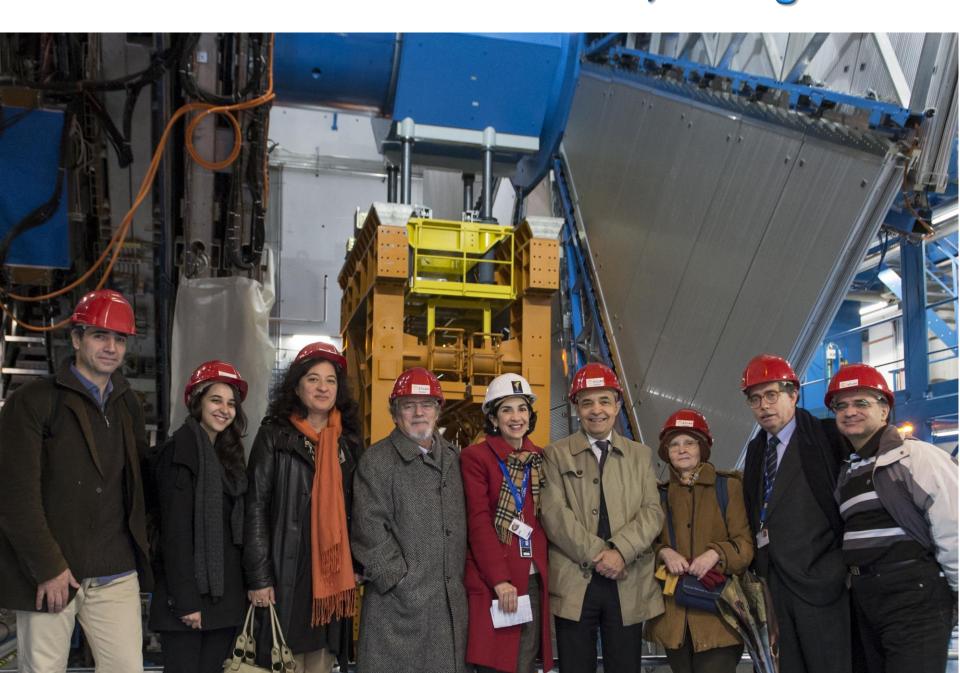
Country	Staff me	mbers	Fello	ws	Doctoral students Technical students		Admin. students		Normalized contribution		
	hc	%	hc	%	hc	%	hc	%	hc	%	%
GR	45	1.69	57	6.79	13	5.68	35	20.71	8	27.59	1.09
HU	15	0.56	11	1.31	3	1.31	4	2.37	1	3.45	0.60
IL	3	0.11									1.58
IN	2	0.08	11	1.31	1	0.44	5	2.96			1.07
IT	312	11.70	156	18.57	41	17.90	21	12.43	1	3.45	10.20
LT			1	0.12			1	0.59			0.09
NL	68	2.55	11	1.31	7	3.06	1	0.59			4.51
NO	17	0.64	20	2.38	3	1.31	6	3.55	1	3.45	2.65
PK	1	0.04	1	0.12	3	1.31	5	2.96	1	3.45	0.13
PL	73	2.74	68	8.10	15	6.55	21	12.43	3	10.34	2.76
PT	61	2.29	21	2.50	4	1.75	1	0.59			1.08
RO	18	0.68	11	1.31			3	1.78	2	6.90	1.00
RS	5	0.19	1	0.12			3	1.78	2	6.90	0.17
SE	26	0.98	8	0.95	4	1.75	4	2.37	1	3.45	2.63
SI					1	0.44					0.09
SK	13	0.49	7	0.83	2	0.87	3	1.78			0.48
TR			2	0.24	2	0.87	2	1.18	1	3.45	0.49
UA	1	0.04	3	0.36	2	0.87	3	1.78	1	3.45	0.09
NMS	8	0.30	58	6.90	7	3.06	3	1.78			
Total	2,666		840		229		169		29		



2011 EC D.Barroso



2012-12-18 FCT M.Seabra, M.Gago



tribute to Gaspar by F.Gianotti & M.Heitor



